



Banking in a Digital World

CPA Lae Conference



TODAY AND BEYOND

- To be the leading financial services provider
- Our chosen markets
- Contributor to economic growth
- We are you We are BSP



More affordable option
BSP HOME LOAN

First Home Ownership Loan <small>*Terms & Conditions apply</small>	Standard Home Loan <small>*Terms & Conditions apply</small>
K400,000 maximum loan amount	NO maximum loan amount
40 years maximum term	40 years maximum term
4% fixed interest rate	6.5% Variable interest rate
10% minimum equity	20% minimum equity

WE ARE **BSP** www.bsp.com.pg    



BSP DIGITAL ROADMAP

- Create value by delivering innovative and cost-effective financial services
- Digital innovation is beneficial for entire ecosystems
- Change to banking landscape

***131#**
BSP MOBILE BANKING

MOBILE BANK TO WIN

Simply TopUp, Transfer or view your Statement 5 or more times a week via BSP Mobile Banking to enter the draw.

- 10 winners per week K10 Mobile Credits giveaway.
- Promotion starts 8th April and Ends 30th June, 2019.

Terms and conditions apply.

[Click Here](#)
to read more about the draw

CUSTOMER-CENTRIC

- Changing customer expectations
- Growth of channels “All Aboard App”
- New Payment products



FACILITATE ECONOMIC GROWTH

- Retail Electronic Payments Switch (REPS)
- Grow Personal Wealth
- Delivery of Services
- eCommerce opportunities



FINANCIAL INCLUSION

- SME
- Youth Marketplace

BSP Financial Literacy

Financial Literacy Trainings have been conducted by Bank South Pacific through its Banking Education team.

Over **134,000** participants reached in Papua New Guinea since 2014.



24,123

People Received
Financial Literacy Training
in 2018

Female Male



48%

Female participation
in 2018



137

Certified Trainers at
BSP Branches Nationwide



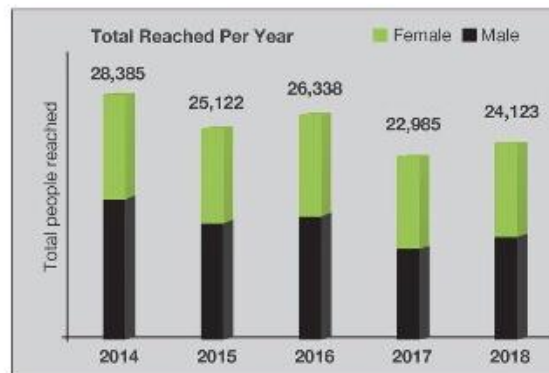
Achieving
Financial Inclusion
for all.



230
Communities &
Organisations
Since 2014

	120	Schools
	38	Church Groups
	33	Villages
	20	Corporate Organisations
	74	Communities
	43	Groups & Associations
	10	Business Houses
	12	NGOs

Contact us on 305 7852 or email
CRelations@bsp.com.pg for FREE Financial
Literacy Training.



WE ARE **BSP**

320 1212 / 7030 1212 - 24/7

servicebsp@bsp.com.pg

www.bsp.com.pg



DIGITAL KNOWLEDGE & CAPABILITY

- Adapt
- Adopt
- Connect



TOPUP | BSP MOBILE BANKING



Purchase your **Air Niugini** tickets via **BSP Mobile Banking**



TRUST IN TECHNOLOGY

- Access & reliability
- Customer behaviour

Don't make a trip to a sales office.

- ✓ Call Air Niugini on 1803444 to make a booking
- ✓ Use your Booking Reference to pay for your e-ticket using BSP Mobile Banking
- ✓ Receive SMS to check-in at the airport

BSP Mobile Banking *131#
makes your next trip much easier.



BANKING IN A DIGITAL WORLD

- Adopt new ways of working
- Sense of urgency mindset
- Proactiveness in customer-centricity
- Stay relevant

CUSTOMER NOTICE

Merchants Should NOT Charge EFTPoS Fees

BSP confirms that EFTPoS merchants are bound by Terms and Conditions that prohibit them from making any additional charges to BSP cardholders.

Customers are encouraged to provide details of those merchants making these additional charges so that we can take appropriate action against them.

To report this, send us a private message on our Facebook, LinkedIn and Twitter pages or send us an Email: CRelations@bsp.com.pg.

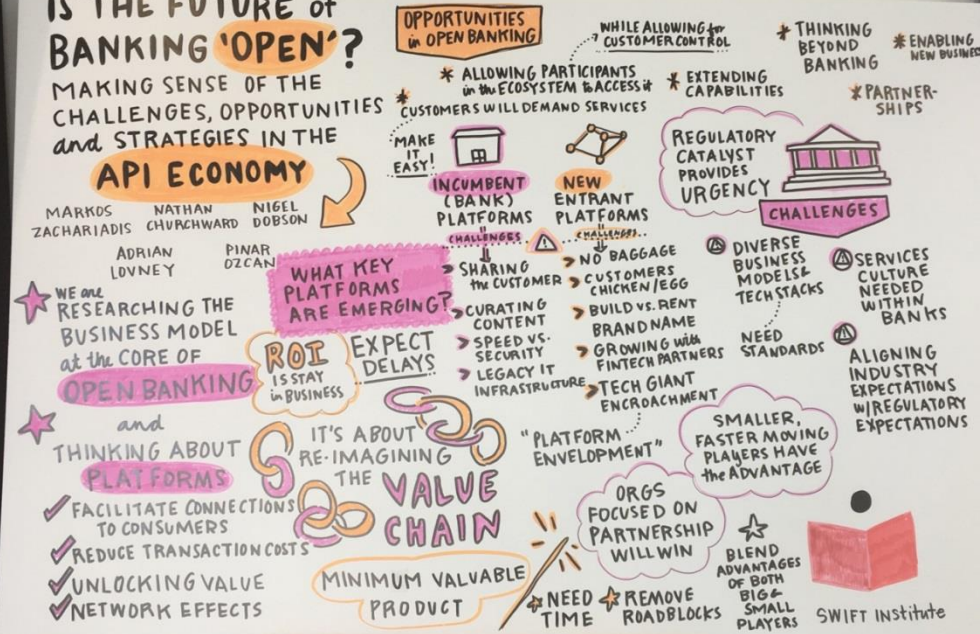


LOOKING TOWARD A FUTURE GENERATION OF PAYMENT MARKET INFRASTRUCTURES



IS THE FUTURE OF BANKING 'OPEN'?

MAKING SENSE OF THE CHALLENGES, OPPORTUNITIES and STRATEGIES IN THE API ECONOMY



THANKYOU